



**Dr. Heiner Gürtler**

Group President-Global Prestige & Professional Care

Heiner Gürtler was elected Group President-Global Prestige & Professional Care in July 2004, The Procter & Gamble Company, reporting directing to A.G. Lafley, Chairman of the Board, President and Chief Executive. Mr. Gürtler formerly served as President-Global Professional Hair & Cosmopolitan Cosmetics. He is located in Darmstadt, Germany.

Prior to P&G's acquisition of Wella in 2004, Mr. Gürtler was Chairman of the Management Board (CEO) of Wella AG, in addition to his function as sole Managing Director of Cosmopolitan Cosmetics. At the start of his period in office he began the strategic re-focusing of the Group including the restructuring of the company into business divisions and systematically drove forward the development of these three divisions (Professional Hair Care, Consumer Hair Care (Retail) and Cosmetics & Fragrances). As a result, Wella achieved above-average growth. Since that time Wella's share price has more than tripled up to the acquisition of its majority shareholding by Procter & Gamble.

Heiner Gürtler joined the Wella Group in 1990 as Managing Director of Wella Great Britain. In 1994 he was appointed to the Management Board of the Group where he took over the newly formed Cosmetics & Fragrances Division. Since 1997 he has also been sole Managing Director of Cosmopolitan Cosmetics GmbH, Cologne, a wholly owned subsidiary of Wella AG.

Before he joined Wella AG, Gürtler held senior positions at Henkel KGaA, Dusseldorf, for many years. Gürtler worked at the international consumer goods company from 1969, firstly in marketing, followed by other positions, including Managing Director of Henkel subsidiaries in Portugal, Iran and Great Britain. He was also President of the Henkel Corporation, USA, head of a worldwide Henkel division in Dusseldorf and member of the Board of Management at Henkel KGaA.

Gürtler studied economic science at the University of Münster, graduating in 1965 and gaining his doctorate in 1968. In 1983 Gürtler attended the Amos Tuck School of Business at Dartmouth College/New Hampshire. In 1986 he graduated from the Chief Financial Officer Programme at Stanford University/California.

Born	1941	Königsberg / East Prussia
Marital status	since 1978	Married / 3 sons
Education	1960	University entrance level, Bielefeld
	1965	Münster University
		Economics
		Master's degree, economics
	1968	Ph.D., Economics

1983	Amos Tuck School of Management Dartmouth University Business Administration
1986	Stanford University Chief Financial Officer Program