



BIOGRAPHICAL DATA ON

STEPHEN N. DAVID  
Chief Business-to-Business Officer

RESIDENCE: Cincinnati, Ohio, USA  
DATE OF BIRTH: October 6, 1948 Place: Pueblo, Colorado  
EDUCATION: University of Nebraska, BS, 1970  
BUSINESS AFFILIATIONS PRIOR TO JOINING PROCTER & GAMBLE: None  
DATE JOINED PROCTER & GAMBLE: September 3, 1970

**POSITIONS HELD AND DATE:**

- 1970 - Sales Representative, Omaha PS&D District
- 1971 - Capt., US Army Quartermaster Corp.
- 1973 - Sales Representative, Omaha PS&D District
- 1975 - District Field Representative, Omaha PS&D District
- 1975 - Unit Manager, Minneapolis PS&D District
- 1979 - Special Assignment, Sales Merchandising
- 1979 - District Manager, Los Angeles PS&D
- 1982 - Senior Project Manager, Customer Services
- 1984 - Eastern Division Manager, PS&D Sales Department
- 1986 - Country Manager, P&G Hellas, A.E. (Greece)
- 1989 - General Manager-Arabian Peninsula (Jeddah)
- 1992 - General Manager-Fabric Conditioners, Procter & Gamble USA
- 1992 - Vice President and General Manager, Fabric Conditioners, Procter & Gamble USA
- 1993 - Vice President-Special Assignment, Procter & Gamble USA (assigned to the Strengthening Global Effectiveness program)
- 1994 - Vice President-Sales, Procter & Gamble USA
- 1995 - Vice President, Sales-North America, Procter & Gamble North America
- 1997 - Vice President, Customer Business Development-North America, Procter & Gamble North America
- 1997 - Vice President on Special Assignment
- 1998 - Senior Vice President (Customer Business Development), The Procter & Gamble Company
- 1999 - Global Customer Business Development Officer
- 2000 - Chief Information Officer and Business-to-Business Officer
- 2004 - Chief Business-to-Business Officer

**CURRENT LOCAL/NATIONAL AFFILIATIONS**

- Member, Transora Board
- Member, Hewlett-Packard Advisory Committee
- Chairman, Iomega Board of Directors
- Member, Global Commerce Initiative (GCI), Board
- Member, Uniform Code Council (UCC), Board
- Member, Ahold USA Advisory Board
- Member, EPCglobal Board
- Member, Cisco Advisory Board
- Member, Information Week Advisory Board

**PAST AFFILIATIONS**

- Member, University of Tennessee Advisory Board
- Board Member, Cincinnati Arts Festival
- Member, Classicway Girls Basketball Board
- Member, Inroads Board of Directors
- Member, Research Board
- Member, University of Texas MBA School Advisory Board

**CLUBS**

- Queen City Club, Metropolitan Club, Indian Hill Club