



(Photo by Ken Shung 2006)

BIOGRAPHICAL DATA ON

SUSAN E. ARNOLD
Vice Chair – P&G Beauty & Health

RESIDENCE: Cincinnati, Ohio, USA

DATE OF BIRTH: March 8, 1954

PLACE: Pittsburgh, Pennsylvania

EDUCATION: University of Pennsylvania, B.A., 1976
University of Pittsburgh, M.B.A., 1980

BUSINESS AFFILIATIONS PRIOR TO JOINING PROCTER & GAMBLE: None

DATE JOINED PROCTER & GAMBLE: September 1980

POSITIONS HELD AND DATES:

- 1980 - Brand Assistant, Dawn/Ivory Snow
- 1981 - Sales Training, Philadelphia
- 1981 - Assistant Brand Manager, Oxydol
- 1983 - Assistant Brand Manager, Cascade
- 1984 - Brand Manager, Gain/Special Assignment
- 1985 - Brand Manager, Tide Sheets
- 1986 - Brand Manager, Dawn
- 1987 - Associate Advertising Manager, PS&D Advertising
- 1987 - Associate Advertising Manager, Laundry Products, PS&D Division
- 1988 - Associate Advertising Manager, Laundry Specialty Products, PS&D Division
- 1989 - Advertising Manager, Fabric Softeners, BS&HCP Division
- 1990 - Manager, Noxell Products, International Division (Canada)
- 1992 - Special Assignment to R. T. Blanchard
- 1993 - General Manager, Deodorants/Old Spice, Procter & Gamble USA
- 1996 - Vice President and General Manager, Deodorants/Old Spice and Skin Care Products-U.S.,
Procter & Gamble North America
- 1997 - Vice President and General Manager, Laundry Products-U.S., Procter & Gamble North America
- 1999 - Vice President-North America Fabric Care
- 1999 - President-Global Skin Care
- 2000 - President-Global Cosmetics & Skin Care
- 2000 - President-Global Personal Beauty Care
- 2002 - President-Global Personal Beauty Care & Global Feminine Care
- 2004 - Vice Chair – P&G Beauty
- 2006 - Vice Chair – P&G Beauty & Health

SUSAN E. ARNOLD

Vice Chair – P&G Beauty & Health The Procter & Gamble Company

In 2004, Susan Arnold was the first woman to be named to the Vice Chair position at P&G.

Since July 2004, she has led P&G Beauty, which includes the recent integration of Gillette's personal care brands. She has overall management responsibility for a global brand portfolio which includes Pantene, Olay, SK-II, Cover Girl, Herbal Essences, Hugo Boss, Lacoste, Secret, Always, Tampax, Old Spice and Wella.

In April 2006, she assumed additional responsibility for P&G's oral care, personal health and pharmaceutical businesses. This portfolio includes Actonel, Prilosec OTC, Crest, Oral B and Vicks. Together, P&G's Beauty and Health businesses generate annual sales of about \$30 billion.

Ms. Arnold has a distinguished track record in general management, strategy development and innovation, with more than 15 years of experience in beauty. She joined P&G in 1980 and held a number of marketing and management positions before becoming category manager of P&G's cosmetics business in Canada in 1990. In 1999, she was the first woman to reach a president-level position at P&G when she assumed global responsibility for the company's personal beauty business.

Ms. Arnold has been listed among The Wall Street Journal's "50 Women to Watch" in 2004 and 2005 and in Fortune Magazine's "50 Most Powerful Women in Business" since 2002.

She has a BA from the University of Pennsylvania and an MBA from the University of Pittsburgh.

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